

28 August 2017

Dear Non-registered Holders,

ELECTION OF MEANS OF RECEIPT OF CORPORATE COMMUNICATION

For the purpose of environmental conservation and to reduce costs for the benefit of the shareholders, Esprit Holdings Limited (the "Company") wishes to offer you the following options to receive all future Corporate Communication (as defined below) to be despatched to non-registered holders of the Company (the "Non-registered Holders"): (i) by electronic means through the Company's website at www.espritholdings.com; (ii) in printed form in English only; (iii) in printed form in Chinese only; or (iv) in printed form in both English and Chinese.

"Corporate Communication" includes any document(s) to be issued by the Company for the information or action of the shareholders, including but not limited to annual report, interim report, notice of meeting, listing document, circular and proxy form.

Actions To Be Taken

Please select your preferred means of receipt of all future Corporate Communication by ticking ($\sqrt{}$) the appropriate box in the enclosed reply form ("Reply Form") and signing and returning the Reply Form to the Hong Kong branch share registrar of the Company, Tricor Secretaries Limited (the "Branch Share Registrar") on or before 25 September 2017 (the "Relevant Date") either by email at esprit-ecom@hk.tricorglobal.com or by post to Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong by using the postage pre-paid mailing label provided if posted in Hong Kong. Otherwise, please affix an appropriate stamp if posted outside Hong Kong.

If you choose to receive all future Corporate Communication through the Company's website at www.espritholdings.com, please provide us with your email address and we shall send you email notification of the publication of the relevant Corporate Communication on the Company's website and HKExnews website as and when the Corporate Communication is sent to the shareholders. If you do not provide your email address or an improper email address is provided, we shall send a printed notification letter of the publication of the relevant Corporate Communication at HKExnews website to you by post.

If we do not receive the duly completed and signed Reply Form on or before the Relevant Date, you will be deemed to have consented to receiving all future Corporate Communication by electronic means through the Company's website at www.espritholdings.com, until and unless you inform us by reasonable notice in writing of your desire to receive all future Corporate Communication in the other means.

Points To Note

- (1) Both the printed English and Chinese versions of the Corporate Communication will be available from the date of despatch at the Company or the Branch Share Registrar on request, or on the Company's website at www.espritholdings.com and HKExnews website at www.hkexnews.hk.
- (2) You are entitled to change your choice of means of receipt of all future Corporate Communication at any time by reasonable notice in writing to the Branch Share Registrar either by email at esprit-ecom@hk.tricorglobal.com or by post to Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong.
- (3) If you choose to receive Corporate Communication by electronic means, and for any reason have difficulty in receiving or gaining access to the Corporate Communication, you will promptly be sent the Corporate Communication in printed form free of charge upon request in writing to the Branch Share Registrar either by email at esprit-ecom@hk.tricorglobal.com or by post to Level 22, Hopewell Centre, 183 Queen's Road East, Hong Kong.
- (4) Should you have any queries relating to this letter, please call the enquiry hotline of the Branch Share Registrar at (852) 2980 1333 during business hours from 9:00 am to 6:00 pm, Monday to Friday, excluding public holidays.

Yours faithfully, For and on behalf of Esprit Holdings Limited Florence Ng Wai Yin Company Secretary